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## COVER MEMO

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DATE: November 5, 2008  
TO: Lane County Board of Commissioners  
DEPARTMENT: Public Works  
PRESENTED BY: Tanya Heaton, Administrative Services Manager



AGENDA TITLE: ORDER \_\_\_\_\_ / IN THE MATTER OF AWARDING A CONTRACT TO DEKKER, LTD. IN RESPONSE TO RFP NO. PW-AS 07/08-03 FOR COST ACCOUNTING SOFTWARE AND IMPLEMENTATION IN THE AMOUNT OF \$530,467 WITH A COUNTY-WIDE EXTENSION OPTION OF \$50,000 FOR A TOTAL NOT TO EXCEED OF \$580,467.

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### I. MOTION

ORDER \_\_\_\_\_ / In The Matter Of Awarding A Contract To Dekker, Ltd. In Response To RFP No. PW-AS 07/08-03 For Cost Accounting Software and Implementation in The Amount Of \$530,467 with A County-Wide Extension Option Of \$50,000 For A Total Not To Exceed Of \$580,467.

### II. AGENDA ITEM SUMMARY

The Board of Commissioners is being asked to approve the procurement of the Dekker, Ltd. cost accounting system (CAS) for Public Works. The recommended system includes advanced reporting, analytical functions and activity and project costing tools that will increase the management information available for Public Works managers in present and future business decision processes. Improved data collection and analysis will increase the efficiency and effectiveness of financial and performance information. The functions, abilities and tools included in the CAS are detailed on Attachment B.

The current CAS used by Public Works was developed in-house and uses a developmental platform that is significantly out of date and in need of replacement. Therefore, Public Works, along with representation from County Administration, Information Services and Central Finance, have participated in a collaborative requirements and solution process to identify a CAS that fits the managerial and operational needs of Public Works while providing other county departments with the potential to use as well. Other departments within the county were invited to participate in software demonstrations from the two elevated software vendors—Dekker, Ltd and PeopleSoft Project Costing.

The table below summarizes the project cost for the top two proposals; Dekker, Ltd CAS and PeopleSoft Project Costing. Attachment C contains specific details on the

price comparison between the two proposals. PeopleSoft's software price is offset by higher implementation costs over the Dekker proposal and the increased need for internal IS staff for implementation, customization and reporting tools. The Dekker proposal is a robust "off the shelf" solution with managerial enhancements and analytical tools which are not included in the PeopleSoft solution.

	PeopleSoft	Dekker
Software Purchase	0	157,500
Implementation & Training	\$486,240	\$287,840
Maintenance 5 yrs	\$100,000	\$85,127
Contract Cost	\$586,240	\$530,467
Internal & Hardware Costs	\$250,625	\$200,500
<b>TOTAL COST</b>	<b>\$836,865</b>	<b>\$730,967</b>

### III. BACKGROUND/IMPLICATIONS OF ACTION

#### A. Board Action and Other History

There has been no board action related to this project.

ORS 368.051 mandates that "the county road official or such other person as may be designated by the county governing body shall maintain a complete and accurate cost account for road work performed by the county as required under ORS 279C.305."

Public Works has identified the need for a management information system to replace the current CAS. The new system will enhance the ability of managers and staff in business decision processes by making reporting, analytical and project costing tools more readily accessible. Deliverables identified as desirable by the department in a replacement CAS included:

- Partner with a stable and visionary software technology provider.
- Project management and budget tools.
- Provide interactivity between core financial systems, Excel and MS Project.
- Utilize user-friendly reporting tools.
- Planning and forecasting tools.
- User tools such as wizards, standard reports and customizable reports.

In 2004, IS and Public Works staff identified the need for a CAS that could adapt to the changing business environment of Public Works, would enhance how costs are evaluated and managed, and would comply with state mandates. IS developed an analysis of the current CAS system in 2006 and evaluated the department's future and current business needs. The current CAS uses a platform no longer supported by Microsoft. Information gathered in this analysis was used to develop a Request for Professional Services (RFPS) in order to hire a consultant to help Public Works find a solution that would best fit its managerial and operational needs. In June 2007, the selection team selected SoftResources as the consultant. With the help of SoftResources, Public Works determined that a hybrid system consisting of both project costing and activity based costing would best fit the needs of Public Works.

SoftResources identified ways in which Public Works could potentially improve their current processes in the areas of financial account code structure, activity and project coding, and consistency in report writing. The results of this analysis and the IS analysis became sections of the RFP for cost accounting software. Public Works received six proposals in response to the RFP: SAS, Cascade Software, My/ABCM, Dekker, GCAS, and Prismata.

The selection team chose SAS, Cascade Software, and Dekker to demonstrate their software solution. The selection team also determined it would be beneficial to invite PeopleSoft to demonstrate their project costing module. Lane County currently owns this module as it was part of the PeopleSoft suite of products purchased by the county. The project costing module was not implemented when the County implemented PeopleSoft in 1999. At that time, it was determined that an "in-house" developed CAS was a better option than the PeopleSoft product, similar to the budget module.

After the demonstrations, it was determined that Dekker would be elevated to the next phase of reference checks and further technical evaluation. It was also determined that the demonstration of the PeopleSoft project module was inconclusive. However, the selection team still deemed it beneficial to elevate PeopleSoft to the next phase for further technical evaluation as well. References for both systems were checked, a local government survey about cost accounting was conducted, and a second demonstration of both Dekker and PeopleSoft then took place. Evaluations of these processes by the selection team placed Dekker, Ltd as the top choice.

On September 15, 2008, Public Works attended the Information Services Steering Committee (ISSC) and presented three options for a CAS solution. Procurement and implementation of a new CAS that could be made available for all county departments to use was also discussed. The three options were: 1) a Public Works implementation with the option for other departments to implement at a later date; 2) a Public Works implementation only; or 3) implementation of a County-wide solution. In addition, the software comparison and proposal cost comparison for the top two proposals were reviewed.

ISCC supported pursuing Option 1 with the Dekker, Ltd software. The selection of the Dekker, Ltd CAS will provide Public Works with a CAS that provides enhanced reporting and analytical tools. Dekker has offered an option to provide their solution software to other county departments if it fits their business needs.

On October 23, 2008, Public Works attended the Finance and Audit Committee (F&A) and presented the analysis between PeopleSoft project costing and Dekker cost accounting. F&A referred the matter to the Board.

#### B. Policy Issues

There are no outstanding policy issues.

#### C. Board Goals

Lane County Government exists to ensure the safety and well being of the people who live, work and visit our communities by maintaining a healthy environment with regard to air quality, water quality, waste management, land use and parks and protecting the public's assets by maintaining, replacing or upgrading the County's investments in systems and capital infrastructure through services and programs delivered by the department of Public Works.

Public Works' Strategic Plan Goals and Objectives demonstrate a strong commitment to stewardship of public funds and assets. A new CAS with advanced reporting and analytical tools would significantly support the following Public Works goals and objectives:

- Provide efficient and effective high quality services at competitive costs.
- Our public, customers and employees understand and value our services and we understand their needs.
- The Department is flexible, strives to anticipate changing conditions and is well positioned to capitalize on opportunities consistent with our mission.
- We understand and consistently apply our mission, goals and or values at all levels of the Department's operations.

Like other public sector organizations, expenses continue to rise as funding decreases. In this environment it is critical that Public Works have the capability to manage and administer the local, state and federal dollars associated with the numerous services provided by the department in the most cost effective manner. For example, the current CAS limitations have resulted in an accounting environment that requires double handling of all purchasing card transactions. This process significantly diminishes any cost savings projected for the department from the use of purchasing cards.

ORS 368.051 and ORS 279C.305 require Public Works to have a CAS in place. In addition, compliance requirements have become more demanding and require the department to provide, collect, and report a significant amount of information. Without an automated system to support efforts to meet these compliance requirements, the cost of providing this financial support will continue to increase.

#### D. Financial and/or Resource Considerations

The department has budgeted \$750,000 one-time funds in the FY 08-09 budget to pay for the software purchase and implementation of a cost accounting system. Divisions not eligible for Road Fund support will reimburse the appropriate portion of the project and annual cost through the department overhead allocation.

The proposal cost comparison between Dekker, Ltd and PeopleSoft Project Costing (Attachment C) reflects the difference in price between the two proposals. The initial software purchase cost for the PeopleSoft proposal is offset with higher implementation costs over the Dekker proposal and increased need of internal IS staff for implementation, customization and reporting tools. The Dekker proposal is a robust "off the shelf" solution with managerial enhancements and analytical tools which are not included in the PeopleSoft solution.

Annual support for the project is available by redirecting funds used to support current systems, as well as savings from improved processing and reporting that will be realized as a result of the much more efficient data entry, management and reporting.

If another department in the County organization would like to use the CAS a formula will be developed to reimburse the Road Fund for the determined appropriate amount. The additional user license to implement the CAS countywide is \$50,000.

#### E. Analysis

The current CAS has provided generally adequate functionality for Public Works for the past 10 years, Public Works needs have evolved over time and computer technology has improved significantly. Today many critical program functions are being supported outside of the CAS, requiring duplicate data entry, extensive spreadsheet analysis, and highly manual processes and paper retention. In addition, management and analytical capability and reporting are limited.

The selection and review process highlighted two possible options, PeopleSoft and Dekker. Both firms were given two opportunities to demonstrate their ability to provide a cost accounting system that would meet Public Works business needs.

Under a standardized questionnaire format, four references for each vendor were contacted. All four references using Dekker reported that very few modifications were needed to the system out-of-the-box and they did not encounter difficulties interfacing with PeopleSoft. They also reported they were able to easily break down

projects analytically and build custom user reports. Half of the four references using PeopleSoft were satisfied overall, with one reference being very satisfied. The other two references were displeased with the product citing problems with customizations and the necessity of extensive IT staff support.

In an effort to gain a general understanding of how similar local governments were managing costs utilizing cost accounting software, Public Works created and executed a local cost accounting use survey. Ten local government organizations were asked the type of CAS they were using, how they liked the system and how they used the system. The survey showed most local governments were using an additional system outside their core financial system for cost accounting. Nearly every government surveyed used a unique CAS and most reported that integration between the two systems was challenging. Some organizations reported having to manually input data twice and sometimes three times into each system.

A second technical demonstration using a software functionality success criteria script was held in August and September. The selection committee identified a number of elements (success criteria) considered essential for the department. The success criteria elements included sections on general functionality in terms of navigation, configuration, audit trail capability, integration, imaging and document management, security, data validation, tracking resources, data modeling, allocations, activity and project planning and forecasting, queries and reports.

Based on score sheets and feedback from the selection committee and participants, Dekker received a higher score than PeopleSoft. The selection committee also created a Software Comparison chart based on score sheets, the demonstrations provided, information from each vendor, and assistance from SoftResources (Attachment B). This chart shows the software abilities and tools for PeopleSoft and Dekker. The chart style of this summary clearly identifies the enhanced tools that are available with the Dekker software.

Public Works wants to accurately track its costs to the service activity level, identify specific services to customers, as well as meet State mandates. This data is used to justify funding and budgetary requirements and assist in effective performance measurement. It is critical for Public Works to have within its CAS readily accessible analytical and management tools to accurately assess both the cost/benefit of providing services and how those services are delivered. A critical goal for Public Works is to be ready for the changes being faced by Lane County as a whole and have in place cost accounting processes and systems that can provide timely, reliable, and accurate data and reports.

#### F. Alternative / Options

1. Award a contract to Dekker, Ltd. which had the highest ranking evaluation results from the request for proposal selection process. The Contract will provide Public Works with a management information system based on

**THE BOARD OF COUNTY COMMISSIONERS, LANE COUNTY, OREGON**

**RESOLUTION AND ORDER:**

) IN THE MATTER OF AWARDING A  
) CONTRACT TO DEKKER, LTD. IN  
) RESPONSE TO RFP NO. PW-AS 07/08-03  
) FOR COST ACCOUNTING SOFTWARE AND  
) IMPLEMENTATION IN THE AMOUNT OF  
) \$530,467 WITH A COUNTY-WIDE  
) EXTENSION OPTION OF \$50,000 FOR A  
) TOTAL NOT TO EXCEED OF \$580,467.

WHEREAS, Department of Public Works has made a strong commitment to maintain and enhance the livability and sustainability of Lane County's natural and built environments by providing safe and cost effective public infrastructure and related services; and

WHEREAS, Department of Public Works has been working diligently toward the goal of acquiring and implementing a new cost accounting and reporting system for the department; and

WHEREAS, high level functional requirements and business processes have been documented and reviewed that support the procurement, integration, and implementation of a new cost accounting system and have resulted in the development and publishing of RFP NO. AS 07/08-03 for a Pubic Works Cost Accounting Information System; and

WHEREAS, six proposals were received in response to said RFP; and

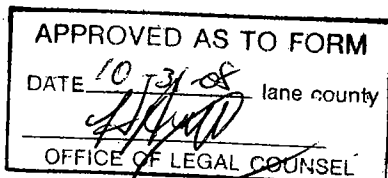
WHEREAS, all proposals were extensively evaluated by a selection committee comprising managers and staff (system end users and business area experts) from Public Works, Central Finance, County Administration, and Information Services; and

WHEREAS, the proposal submitted by Dekker, Ltd. is considered the top proposal meeting the evaluation criteria; and

NOW THEREFORE, IT IS HEREBY ORDERED that a contract be awarded to Dekker, Ltd. for a Public Works Cost Accounting Information System for the following deliverables: Delivery of Dekker PMIS™ Site License software solution, implementation, training, consulting and support, not to exceed \$580,467 for the period of January 1, 2009 through June 30, 2012 for the purchase and implementation of the software and for the period of July 1, 2009 through June 30, 2014 for maintenance of the software;

IT IS FURTHER ORDERED that the County Administrator be delegated authority to sign and execute the contract documents.

DATED this \_\_\_\_ day of November, 2008.



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Faye Stewart, Chair  
Lane County Board of Commissioners

## Cost Accounting Software Comparison

		Delivered "out-of-the-box" with little or no customizations		Only possible within PeopleSoft by using Lane County IS staff customizations
		Dekker Ltd	PeopleSoft	LCIS
<b>M A N A G E M E N T  I N F O R M A T I O N  T O O L S</b>	<b>General Functionality</b>			
	Drill From All Screens and Reports	✓		✓
	Image Integration - Storage and Retrieval	✓		✓
	<b>Technology/Integration Features</b>			
	Import from multiple databases	✓		✓
	Transactional Interface	✓		✓
	Ability to Push data into other systems	✓		✓
	Integrate with BRASS and other similar tools	✓		
	Wizards	✓		
	Project Merge/De-merge	✓		
	<b>on Activity Based Costing</b>			
	Tables	✓	✓	
	Creation of Ad Hoc Reports	✓	✓	
	Inventory Tracking	✓		✓
	Graphic Display	✓		✓
	Data Reporting Options	✓		✓
	Standard Reports	✓		✓
	Customized Reports	✓		✓
	Performance Measures	✓		
	Dashboard	✓		
	Error Reports	✓		
	Staff Planning and Forecasting	✓		
	Equipment Planning and Forecasting	✓		
	Strategic Planning	✓		
	<b>Scenarios</b>			
	Holding Projects and Allocations	✓		✓
	Annual ODOT Report	✓		
	Inventory Options and Tracking w/o module	✓		



## Cost Accounting Software Comparison

		Delivered "out-of-the-box" with little or no customizations	Only possible within PeopleSoft by using Lane County IS staff customizations
		Dekker Ltd	PeopleSoft LGIS
<b>B A S I C</b>	<b>E Technology</b>		
	MS SQL Platform	✓	✓
	Other Platforms Supported	✓	✓
	Real Time Updates	✓	✓
	Batch Updates	✓	✓
	Data Validation	✓	✓
	Security Administration	✓	✓
	Open Integration Architecture	✓	✓
	Bi-directional Integration to MS Office	✓	✓
	Data Conversion	✓	✓
	Interface with PeopleSoft	✓	✓
	Open API Integration to Imaging Systems	✓	✓
	Interface with Other Systems	✓	✓
	Messaging & Alerts	✓	✓
	<b>General Requirements</b>		
<b>R E Q U I R E M E N T S</b>	Audit Trail	✓	✓
	User Configurable Menus	✓	✓
	User Configurable Queries	✓	✓
	User Defined Online Help	✓	✓
	Drill Down to Source Data	✓	✓
	<b>Activity Based Costing</b>		
	Track Activity Over Multiple Years	✓	✓
	Support Tree Structure Hierarchy	✓	✓
	Integrate Time Card System	✓	✓
	Integrate AP/AR and PO	✓	✓
	Reimbursements & Invoices	✓	✓
	Queries	✓	✓
	Allocate Costs	✓	✓
	Code Validation	✓	✓
	Track, Summarize, and Report	✓	✓
<b>R E Q U I R E M E N T S</b>	Reports	✓	✓
	Drag & Drop Re-organization	✓	
	<b>H Report Writer</b>		
	User Defined Fields	✓	✓
	Library/Archive Reporting	✓	✓
	Configurable Report - Push or Pull via Email	✓	✓
	Launch Reports from Application	✓	✓
	Report Unique Fields / Across Activities	✓	✓
	Graphical Reporting	✓	✓
	Executive Dashboard	✓	
	Remote Online Reports	✓	

SOFTWARE PROPOSAL COST COMPARISON WORKSHEET				
Item	Oracle/PeopleSoft		Dekker, LTD	
	Cost	Comments	Cost	Comments
<b>1. SOFTWARE and/or LICENSES (Base Price, Number of Users, Base per additional user)</b>				
	\$0	Based on FTE count and operating budget for all of LC. No cost to PW except thru their CW charges.	\$157,500	Recommends using an organizational site license for an unlimited number of users.
<b>Subtotal of Software Costs</b>	<b>\$0</b>		<b>\$157,500</b>	
<b>2. MODIFICATIONS/CONVERSIONS</b>				
Conversion of Data:		Included in the consulting costs. Requires that PS technical staff augment the two consultants.		Included in consulting costs
Interface System Work:				
Modifications Required	6000	In excess of general implementation @ \$150.00/hr.		
<b>Subtotal of Mod/Conv Costs</b>	<b>\$6,000</b>		<b>\$0</b>	
<b>3. IMPLEMENTATION FEES</b>				
		Included in the consulting costs.		Proposed a standard customer-assisted implementation.
<b>Subtotal of Implementation Fees</b>	<b>\$0</b>		<b>\$0</b>	
<b>4. TRAINING</b>				
Core Team	\$15,000	Recommended four people sent to Project Costing Training	\$16,640	1. On-site Dekker TRAKKER Application Workshop (3 days - max 12)
Technical Team		Class cost is \$3,750 per person		2. On-site Dekker TRAKKER Intermediate Workshop (3 days - max 12)
End Users				3. On-site Dekker iPursuit Applications Workshop (2 days - max 12)
Future Users				
Travel Expenses	\$5,200	T&E		
<b>Subtotal of Training Expenses:</b>	<b>\$20,200</b>		<b>\$16,640</b>	
<b>5. CONSULTING</b>				
Professional Applications Consultant	\$381,000	Consulting/Implementation services for Steve and Technical consultant. 2540 hours @\$150 an hour	\$56,000	Implementation and consulting services are based on the hourly rates for each resource.
Sr. Applications Consultant Software Engineer	\$79,040	T&E for 2	\$102,400 \$76,800	
Other Consulting Fees			\$36,000	
<b>Subtotal of Consulting Fees:</b>	<b>\$460,040</b>		<b>\$271,200</b>	
<b>TOTAL PURCHASE &amp; IMPLEMENTATION</b>	<b>\$486,240</b>		<b>\$445,340</b>	

Item	Oracle/PeopleSoft		Dekker, LTD	
	Cost	Comments	Cost	Comments
<b>6. INTERNAL PERSONNEL COSTS:</b>				
	\$93,750	Requires PeopleTools trained technical staff to assist in the implementation to apply fixes and updates, make customizations, develop of interfaces, convert data, and develop reports. Estimated at .75 FTE, could use more if staff is available. <b>Currently PS Team is down 1 FTE and staff is not readily available. Work would need to be prioritized with Central Finance and/or ISSC..</b>	\$93,750	PW IT Support person - perform data conversion and provide support for the application. Estimated .75 FTE
	\$625	Security Administrator to develop and implement permission lists and roles. Estimate .05 FTE		
	\$31,250	DBA time to help support integration broker interfaces, copy databases, support project. Estimate .25 FTE	\$31,250	IT PMO - to coordinate IT tasks and resources. Estimate .25 FTE
		Central Finance Support - for Chartfield changes and other support. <b>Need to check with Central Finance on availability of their staff.</b>		IS PS Support Staff for integration and PS support - <b>resources not readily available due to unfilled position. Work will need to be schedule along with the Central Finance work plan.</b>
	\$125,000	Requires IS development and implementation of report writer, standard reports and customized configurable menus, views, reports and graphics, allocation module, inventory module, imaging integration, and training of each. Estimate 1.0 FTE	\$62,500	IS DBA support - estimate .5 FTE. <b>Resources are not available to install and support a new n-tier application. Additional fte will be required to do the work in the short term, or PW will need to wait until resources are available. Could possibly use Tech Services staff if they have availability.</b>
<b>Subtotal of of Internal Personnel Costs:</b>	<b>\$250,625</b>		<b>\$187,500</b>	

Item	Oracle/PeopleSoft		Dekker, LTD	
	Cost	Comments	Cost	Comments
<b>7. ADDITIONAL HARDWARE: (Enter a description of the additional hardware necessary for each system on the following lines.)</b>				
		Requires dev, test, and production database server, application server, web servers. All three environments already exist.	\$0	Requires database server (\$8000), web server (\$6000), and DigiSense server. DigiSense server can be logical server. Web and database server can be shared if there is enough capacity - performance could be an issue. Could possibly use VM servers for both production and test. Licensing for SQL Server \$3,800. Windows 2003 \$1,200.
			\$8,000	
			\$3,800	Need a test environment as well as production environment. Need to determine the RIS charges for setting up servers.
			\$1,200	
				RIS housing charge \$100 per month, per server.
<b>Subtotal of Hardware Costs</b>	<b>\$0</b>		<b>\$13,000</b>	
<b>TOTAL INTERNAL &amp; HARDWARE COSTS</b>				
	<b>\$250,625</b>		<b>\$200,500</b>	
1st Year	\$20,000	All maintenance costs are covered in IS Countywide charges.	\$0	20% of the license fee - waived the 1st year
2nd Year	\$20,000		\$20,500	2nd year - plus CPI-U - estimated 2.5% annually
3rd Year	\$20,000		\$21,013	3rd year - plus CPI-U
4th Year	\$20,000		\$21,538	4th year - plus CPI-U
5th Year	\$20,000		\$22,076	5th year - plus CPI-U
	\$0			
<b>Subtotal of 5-Yr Maint. Fees</b>	<b>\$100,000</b>		<b>\$85,127</b>	
<b>Subtotal of Intangible Costs:</b>				
	<b>\$0</b>		<b>\$0</b>	
		Could have additional cost for application modifications, allocations and reporting. Bid on a level of effort basis, costs not included in proposal. Additional time and cost if maintenance bundles need to be applied by in-house staff at \$150/hr.		The work involved in integrating Dekker and PeopleSoft will be the most difficult part of the implementation.
<b>Subtotal of Other Fees and Expenses</b>	<b>\$0</b>		<b>\$0</b>	
<b>TOTAL 8-10</b>	<b>\$100,000</b>		<b>\$85,127</b>	
<b>TOTAL COST (1-10)</b>	<b>\$836,865</b>		<b>\$730,967</b>	



## Cost Accounting Software Project Timeline and Summary

January	March	April	May	June	July	August	September	October	November	December
Reference Checks					Second Demonstrations. Review & Evaluations		Review Process			
<p>Cost accounting system (CAS) and its status. It was determined that the current cost accounting system is deteriorating and that there is a need for Public Works to have a cost accounting system reviewed.</p> <p>Representation from other departments was an opportunity to show other departments the potential SoftResources was selected as the consultant to help select and/or implement a new cost accounting system.</p> <p>and activity based costing methodology systems were looked at. After review of current processes, it was determined that PW's needs of Public Works. A hybrid system would allow departments to utilize both project costing and activity based costing. Looking into how financial accounts are coded, activities are coded, projects established, reports are generated, etc. These are the result of this process became sections of the RFP.</p> <p>and SoftResources suggestions,. Received six (6) proposals from: SAS, Cascade Software, MyABCM, Dekker, GCAS, and</p>										
<p>Worksheet provided in the RFP, the selection team invited three (3) vendors to present software demonstrations: SAS, Cascade</p>										
<p>The script was developed to represent the basic cost accounting needs of Public Works. A pre-demo meeting was scheduled with the script. Prior to the demo, the selection team created two tools to evaluate the demonstrations: Demo Report and Demo. Lane County currently owns the PeopleSoft Project Costing module, but has not implemented it. It was determined that a closer look at Dekker would be elevated to the next phase of reference checks and further technical evaluation. The demonstration of PeopleSoft representatives proved inconclusive due to inadequate time for the implementer to prepare, lack of assistance from the PeopleSoft team. The decision to elevate PeopleSoft to the next phase was due to the confidence of the implementer, the confidence of Lane County</p>										
<p>References for PeopleSoft came from the implementer. Using a standardized questionnaire, Public Works contacted each reference user. All four (4) references provided by Dekker were users on a PeopleSoft platform. All references contacted that used Dekker reported that "very few modifications" were needed to the system out-of-the-box and they had no problems interfacing with PeopleSoft. Half of the four (4) references contacted that use PeopleSoft were satisfied overall, with one reference being "very pleased" with the system reported being pleased with the system. They also reported that PeopleSoft standardized reports, custom Crystal Reports with PeopleSoft stated problems due to customizations and the necessity of extensive IT staff support.</p>										
<p>Cost accounting software, Public Works staff created and executed a local Cost Accounting Use Survey. Public Works surveyed staff on how they were with the system, how they were using the system, etc. This survey provided a good sense of how other local agencies were with the ability of the software to carry out and accomplish cost accounting measures. The survey revealed that nearly all surveyed were using more than one system (many built in-house) in order to meet their cost accounting needs. With each system's inability to integrate with each other and the requirement of manually inputting data into each system (double or triple entry upon project completion).</p>										
<p>Software Functionality Success Criteria" script for each of the returning vendors to follow during their second technical demonstration. This was considered the most important and valid expectation of a cost accounting software system. The Success Criteria included: General Success Criteria was sent to each vendor and questions were handled individually via phone. The PeopleSoft implementer was granted access for the demonstration. Lane County IT staff also prepared to demonstrate PeopleSoft's reporting options. The purpose of the demonstration was to evaluate the software's ability to be implemented in the current IS environment, and the software's usability by cost accounting users to meet the Success Criteria would be considered for procurement.</p>										
<p>Within Public Works during this time. In an effort to receive additional feedback from County Admin, IT, and others interested in the project, the IT Manager, the Public Works Management Team, and ISSC. It is anticipated that these meetings will assist Public Works in the selection process.</p>										
<p>Selection Process. If PeopleSoft is selected, Public Works would need to go through the RFP process to select an implementer.</p>										